



GO BEYOND

European Supply Chain Office
Pratt & Whitney

A message to ESCO Suppliers from Jacek Rybka, SC Director

Dear Valued Suppliers,

In reference to attached message from Jim Hamakiotis, Vice-President, Supply Chain, Pratt & Whitney Canada, we present RTX's new on-time delivery calculation for Pratt & Whitney Poland suppliers.

Effective from 1/01/2022, the new calculation is:

* Deliveries on time (On Time) received	
Deliveries received on time / Schedule lines delivered on time for time period	
<hr style="border: 1px solid red;"/>	
Deliveries Required (Due)	+
All deliveries required for time period * Schedule lines due	Deliveries overdue (Overdue)
	All overdue deliveries All schedule lines in past

Please review the examples attached

- * Time period – 1month, 3months, 6months, 12months
- * Deliveries on time is comparison between required date from schedule line and actual delivery date in tolerance margin from -7 to +1 days.

Not on time			On time											Not on time			
...	...	-8	-7	-6	-5	-4	-3	-2	-1	0	1	2	3	4	...	+	...

If you have any questions, please reach out to your Pratt & Whitney contact person.

We appreciate your commitment and support.

Best Regards,

Jacek Rybka

Director SC
P&W European Supply Chain Office

CALCULATION OTD 1/3/2022

JANUARY		Req. Date from	Q-ty Req.	Real Delivery Date	Q-ty Delivered	Time margin	STATUS
PO / SA	Schedule line	Schedule Line (Due)					
Line = Delivery	55000000	2022-01-15	10	2022-01-14	10	-1	Delivery on time (OT)
Line = Delivery	55000001	2022-01-20	10	2022-01-30	10	10	Delivery not on time (Not OT)
Line = Delivery	55000002	2022-01-23	5				Delivery overdue (Overdue)

CALCULATION				
Due	On time	Late	Overdue	Calculation OTD
1	1	0	0	$1 / (3 + 1) = 25\%$
1	0	1	0	1 line OT / 3 lines Due + 1 line Overdue
1	0	0	1	
OTD score 1/2022				
25%				

FEBRUARY

PO / SA	Schedule line	Req. Date from	Q-ty Req.	Real Delivery Date	Q-ty Delivered	Time margin	STATUS
		Schedule Line (Due)					
Line = Delivery	55000003	2022-02-01	10	2022-02-02	10	1	Delivery on time (OT)
Line = Delivery	55000004	2022-02-05	10	2022-02-15	10	10	Delivery not on time (Not OT)
Line = Delivery	55000005	2022-02-15	5				Delivery overdue (Overdue)

CALCULATION				
Due	On time	Late	Overdue	Calculation OTD
1	1	0	0	$1 / (3 + 1 + 1) = 20\%$
1	0	1	0	1 line OT / 3 lines Due + 1 line Overdue Feb
1	0	0	1	+ 1 line Overdue Jan
OTD score 2/2022				
20%				

JANUARY OTD 25% OTD reduced by overdue deliveries required in January
FEBRUARY OTD 20% OTD reduced by overdue deliveries required in January & February

CALCULATION OTD 1/4/2022

JANUARY		Req. Date from	Q-ty Req.	Real Delivery Date	Q-ty Delivered	Time margin	STATUS
PO / SA	Schedule line	Schedule Line (Due)					
Line = Delivery	55000000	2022-01-15	10	2022-01-14	10	-1	Delivery on time (OT)
Line = Delivery	55000001	2022-01-20	10	2022-01-30	10	10	Delivery not on time (Not OT)
Line = Delivery	55000002	2022-01-23	5	2022-03-15	10	51	Delivery not on time (Not OT)

CALCULATION				
Due	On time	Late	Overdue	Calculation OTD
1	1	0	0	$1 / 3 = 33\%$
1	0	1	0	1 line OT / 3 lines Due
1	0	1	0	
OTD score 1/2022				
33%				

FEBRUARY

PO / SA	Schedule line	Req. Date from	Q-ty Req.	Real Delivery Date	Q-ty Delivered	Time margin	STATUS
		Schedule Line (Due)					
Line = Delivery	55000003	2022-02-01	10	2022-02-01	10	0	Delivery on time (OT)
Line = Delivery	55000004	2022-02-05	10	2022-02-15	10	10	Delivery not on time (Not OT)
Line = Delivery	55000005	2022-02-15	5				Delivery overdue (Overdue)

CALCULATION				
Due	On time	Late	Overdue	Calculation OTD
1	1	0	0	$1 / (3 + 1) = 25\%$
1	0	1	0	1 line OT / 3 lines Due + 1 line Overdue Feb
1	0	0	1	
OTD score 2/2022				
25%				

MARCH

PO / SA	Schedule line	Req. Date from	Q-ty Req.	Real Delivery Date	Q-ty Delivered	Time margin	STATUS
		Schedule Line (Due)					
Line = Delivery	55000006	2022-03-05	10	2022-03-05	10	0	Delivery on time (OT)

CALCULATION				
Due	On time	Late	Overdue	Calculation OTD
1	1	0	0	$1 / (1 + 1) = 50\%$
0	0	0	0	1 line OT / 1 lines Due + 1 line Overdue Feb
OTD score 3/2022				
50%				

JANUARY OTD 33% OTD corrected by received overdue delivery in March required in January (received overdue delivery)
FEBRUARY OTD 25% OTD corrected by received overdue delivery in March required in January & OTD reduced by overdue delivery required in February
MARCH OTD 50% OTD reduced by overdue delivery required in February

SUMMARY OTD scores

Calculation OTD 1/3/2022
 January OTD 33%
 February OTD 25%
 March OTD 50%

Calculation OTD 1/4/2022
 January OTD 33%
 February OTD 25%
 March OTD 50%